



FERNANDO RODRIGUES

DIRECTOR OF ESTIMATING



EXECUTIVE SUMMARY

As Director of Estimating, Fernando oversees the comprehensive estimation process for all projects. With a keen eye for detail and a strategic mindset

Fernando leads the preconstruction process analyzing project requirements, conducting thorough cost assessments, and developing accurate pricing strategies. Fernando collaborates closely with project managers, subcontractors and vendors to ensure estimates align with project goals and client expectations. Fernando developed and implemented the subcontractor prequalification and risk management process utilized at NEC.

Leveraging extensive experience in the construction industry, he navigates complex bidding processes, ultimately contributing to the success of each project.

SUMMARY OF QUALIFICATIONS

Fernando brings over 12 years of experience estimating commercial and multi-unit residential projects of all sizes. He joined New England Construction in 2021

EDUCATION & TRAINING

Wentworth Institute of Technology
Masters of Architecture
Bachelors of Architecture
PHIUS Certified Builder

WORK EXPERIENCE OVERVIEW

New England Construction

Director of Estimating - 11/2022-present

• Previous Positions - Senior Estimator (2021-2022)

- Executive oversight of project estimates
- Manages and leads preconstruction processes
- Executive oversight of subcontractor prequalification processes
- Manages and generates detailed cost estimates on projects of various sizes

Callahan Construction Managers

Estimator - 2019-2021

Previous Positions - Project Management (2016-2019)

Estimator/Project Coordinator (2012-2016)

- Analyzed and interpreted requests for proposal and bid documents to prepare detailed cost estimates
- Solicited and analyzed subcontractor proposals
- Client relations for budgeting, cost estimation and value engineering

Brennan Interior Contractors

Estimator - 2012

- Performed take-offs to prepare comprehensive proposals
- Created, updated and managed estimating procedures, operations and intake processes
- Prepared and analyzed shop drawings



ADAM ARSENAULT

DIRECTOR OF OPERATIONS



EXECUTIVE SUMMARY

As Director of Operations, Adam is responsible for all aspects of preconstruction, design and construction activities at the firm. He is focused on anticipating risks and proactive problem-solving. His passion is relationship building across his team, clients, network and trade partners. Adam oversees and leads all project management activities focusing on account management, client satisfaction, and overall project execution. Adam supports client needs during preconstruction to ensure expectations are met and exceeded around the schedule, budget, and other specific client and project nuances. He puts the needs of the project above anything else with a strong collaborative approach with clients, consultants, and subcontractors.

SUMMARY OF QUALIFICATIONS

Adam brings 16 years of experience in construction project management with 9 years of executive project oversight. He joined New England Construction in 2022

EDUCATION & TRAINING

Tufts University
BA/BS Psychology and
Entrepreneurship

WORK EXPERIENCE OVERVIEW

New England Construction

Director of Operations - 2/2023-present

Previous Positions - Director of Project Management (2022-2023)

- Executive oversight of project teams
- Management of preconstruction deliverables and execution of preconstruction processes
- Executive oversight of project deliverables and client relations
- Executive oversight of project procurement, specifications and project logistics

J Calnan & Associates, Inc.

Director of Operations - 2019-2022

Previous Positions - Project Executive (2015-2019)

Project Manager, LEED AP (2012-2015)

Assistant Project Manager (2008-2012)

- Effectively managed internal project teams on all projects
- Provided high level technical and project management oversight
- Executive oversight of project design standard compliance and strategic plan



ROB MCLEAN

SENIOR PROJECT MANAGER



EXECUTIVE SUMMARY

As Project Manager, Rob is responsible for managing all aspects of the contract and coordinating all services related to the project. He is the day-to-day contact and interface between the Owner, architect, consultants, subcontractors, and vendors. Rob conducts weekly job meetings and initiates and distributes meeting notes. He will have full responsibility for implementing and maintaining the project schedule. He is a seasoned professional with a proven track record of effectively managing construction projects and exceeding client expectations.

SUMMARY OF QUALIFICATIONS

Rob brings more than 9 years of industry experience to the team. Rob joined New England Construction in 2024.

EDUCATION & TRAINING

- Graduate and holds a M.S at Wentworth Institute of Technology and holds a B.S in Finance from Merrimack College
- Procore, Bluebeam, Sage, CMIC Certified, 30-hour OSHA training

RELATED PROJECT EXPERIENCE

Boston University - Boston, MA

Lab Renovation

\$683,000

Project Role: Project Manager

Bodhi Spa - Norwood, MA

Interior Fit Out

\$2,800,000

Project Role: Project Manager

Washville - Middletown, RI

Ground-up construction

\$2,455,841

Project Role: Project Manager

931 Main Street - Walpole, MA

Ground-up mixed-use, 9 residential units

\$1,796,000

Project Role: Project Manager

Pfizer Inc., A1 Pilot Lab Expansion - Andover, MA

1,800SF renovation of existing office spaces room to be converted to non-GMP Pilot Plant.

Project Role: Project Manager

Sartorius Manufacturing Facility - Marlborough, MA

32,000 SF tenant fit-out including a new manufacturing QC Laboratory, office space, and backup generator.

Project Role: Project Manager

Generation Bio, cGMP Manufacturing Facility - Waltham MA

Design-Build Construction of a 100,000 SF office and lab inside an existing warehouse building shell.

Project Role: Project Manager

Takeda, cGMP Cell Therapy Manufacturing - Lexington, MA

4-level, 59,000 SF ground-up carbon-neutral addition to cGMP facility to provide cell therapy manufacturing capabilities.

Project Role: Project Manager

Takeda, 300 QC EM Lab - Lexington, MA

A renovation to an existing office space converted to a laboratory space.

Project Role: Project Manager



SEAN PRATT

SENIOR SUPERINTENDENT



EXECUTIVE SUMMARY

As Senior Superintendent, Sean's responsibilities include daily on-site supervision and technical management of the project. He will monitor and coordinate staffing levels and the productivity of all subcontractors. He will communicate the daily requirements of the field operations to the Project Manager to effectively plan and supervise the operations of the project site.

SUMMARY OF QUALIFICATIONS

- Sean brings more than 10 years of industry experience to the team.
- Sean joined New England Construction in 2022.

EDUCATION & TRAINING

- Wentworth Institute of Technology, Bachelors in Construction Management
 - OSHA 30
 - MA Unrestricted CSL
 - MA 2A Hoisting License

RELATED PROJECT EXPERIENCE

- **Cityside Subaru - Belmont, MA**

Construction of a dealership with an attached parking structure, three stories high, with roof parking.

\$25 Million

Project Role: Senior Superintendent

- **Holbrook Apartments Site - Holbrook, MA**

Sitework including raising the grade, installing retaining walls, site drainage, new parking lot, and overall site improvements

\$2 Million

Project Role: Senior Superintendent

- **Organogenesis - Canton, MA**

Chiller plant replacement

\$2 Million

Project Role: Superintendent

- **Vertex Pharmaceutical - Boston, MA**

Two projects consisting of the installation of a 2 megawatt Cummins generator and the construction of a 10,000sf Iso 8 clean manufacturing space

\$10 Million

Project Role: Superintendent

- **Siemens Healthineers - Walpole, MA**

Ground-up office building of 150,000sf, campus site work upgrades and construction of a 40,000sf ISO 8 QA/QC lab

\$80 Million

Project Role: Superintendent

- **Rosemont Square Apartments - Randolph, MA**

124 Unit complex consisted of three buildings

\$20 Million

Project Role: Superintendent